

# Decision Trees

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# Outline

- A silly but useful decision analysis example
- Decision tree components
- Review of basic probability
- A less silly example: doing CEA/CUA with decision trees
- Steps to construct models
- Limitations of decision models
- Recurrent decisions: Markov models

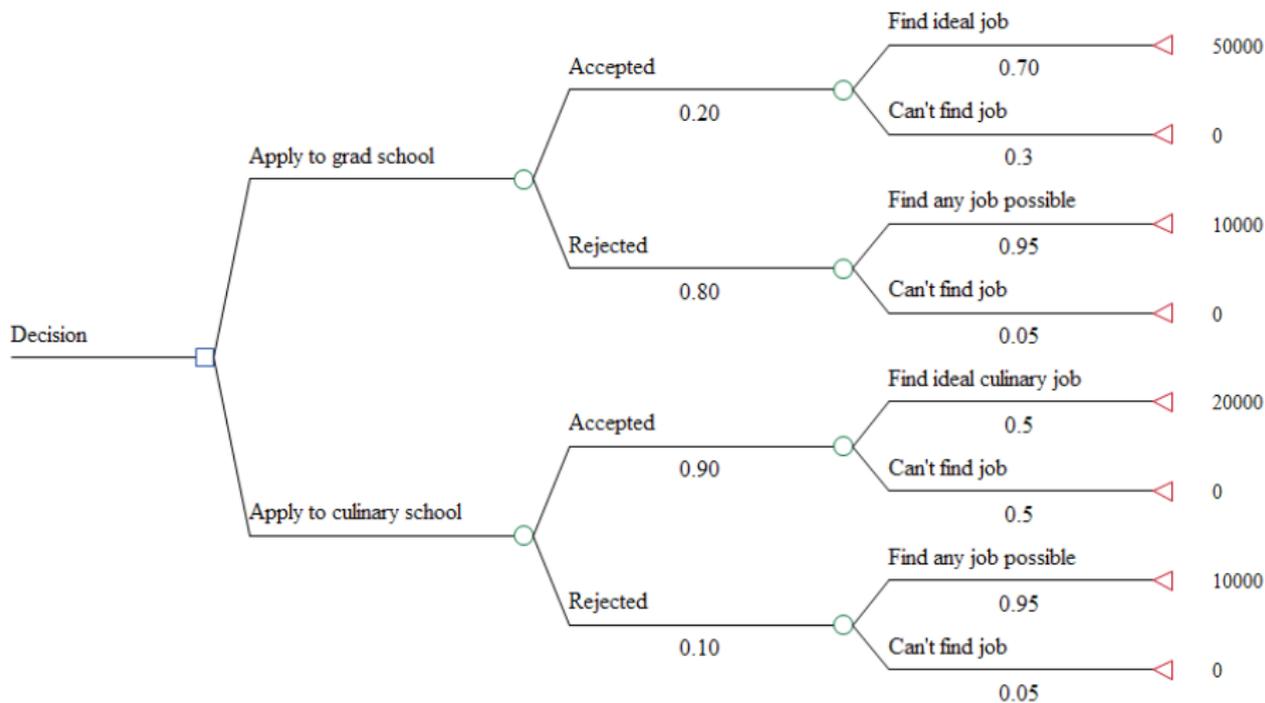
# Big Picture

- We are about to learn how to calculate the ICER in a different way
- We have added up the costs over a time horizon and also added up the outcomes over the same time horizon:  $ICER = \frac{C_A - C_B}{E_A - E_B}$ . Most common in CEA:  $\frac{C_A - C_B}{QALY_A - QALY_B} = \frac{\Delta Costs}{\Delta QALYs}$
- We used discounting to bring both to the present
- Now we will do the same but will incorporate **uncertainty**
- You could think of this class as a way of calculating a **expected ICER**
- Today, we will cover **decision trees**. Next week, **Markov models**. The following week, extensions of Markov models and other simulation techniques, including modeling of **infectious diseases**
- These tools have different origins so **language can be confusing**. Lots of new terms

## Decision: Go to grad school or cooking school?

- Suppose that you are trying to decide between applying to graduate school (PhD) or cooking school
- There is considerable **uncertainty** in the decision
- We are going to isolate some **key elements** and **make assumptions** to simplify the problem
  - 1 What is the probability of being accepted into a grad school program or cooking school?
  - 2 What is the probability of finding an *ideal* job after graduation?
  - 3 What is the probability of finding *any* job?
  - 4 What is the yearly salary of the ideal job after graduation? Salary of any job?
- We will start by building a **decision tree** and by assigning some values to uncertain events and outcomes

# The decision tree



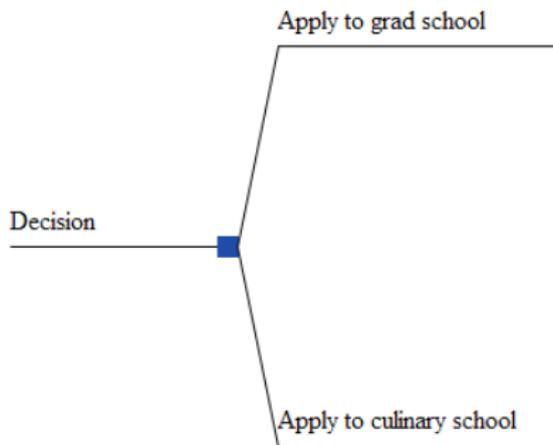
# Trees

- A decision tree is a “convenience” tool
- Nothing magical about trees; they are useful for visualizing the problem and thinking about all the alternatives
- Trees are not needed to “solve” a decision problem, but drawing a tree helpful to organize options
- **The most difficult part of a decision problem is to isolate the most important considerations**
- The last point is not trivial: modeling is both science and art. We need to isolate key elements to simplify and ignore others but this is hard to do in practice
- Einstein: “Everything should be made as simple as possible but not simpler”

## A digression about software

- We will use Excel to work with decision and Markov models (next class)
- A popular book on decision modeling (Briggs et al, 2006) has tons of examples of models using Excel (relevant chapters in Canvas)
- For **learning**, Excel is the best tool. You can see how *everything* is calculated
- **TreeAge** is the most popular alternative (I used TreeAge to draw the above tree)
- But TreeAge it's not easy to learn/use and is a "black box." Not great for learning. I would need several classes just to teach you the basics of TreeAge
- TreeAge does make life easier if you often work with decision/Markov models

## Decision node



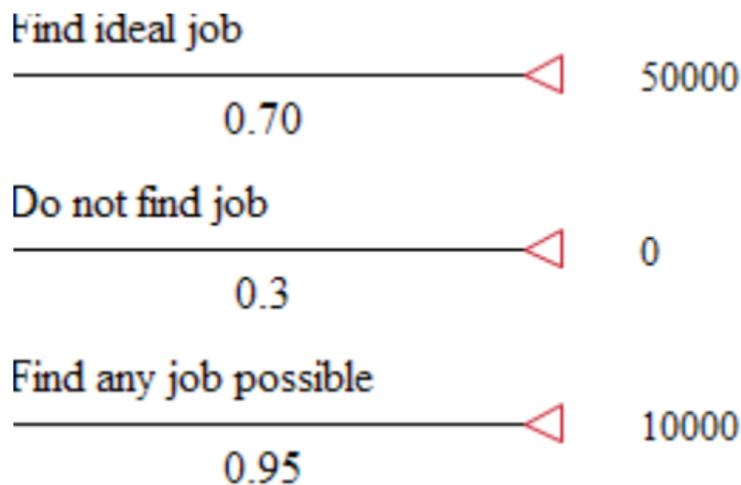
- A **decision node** is where a **decision** takes place; the **branches** are the **choices** (note the square)
- Usually at left of tree but it could be in the middle of the tree depending of the problem
- Our current example has two **choices**, but it could be more than two

## Chance node



- A **chance node** marks the place where *chance* determines the outcome (no decision; note green circle)
- Outcomes (possibilities) must be **mutually exclusive** (only one event can happen) and **exhaustive** (probabilities must add up to 1)
- As with the chance node, there could be more than two possible outcomes

## Terminal node

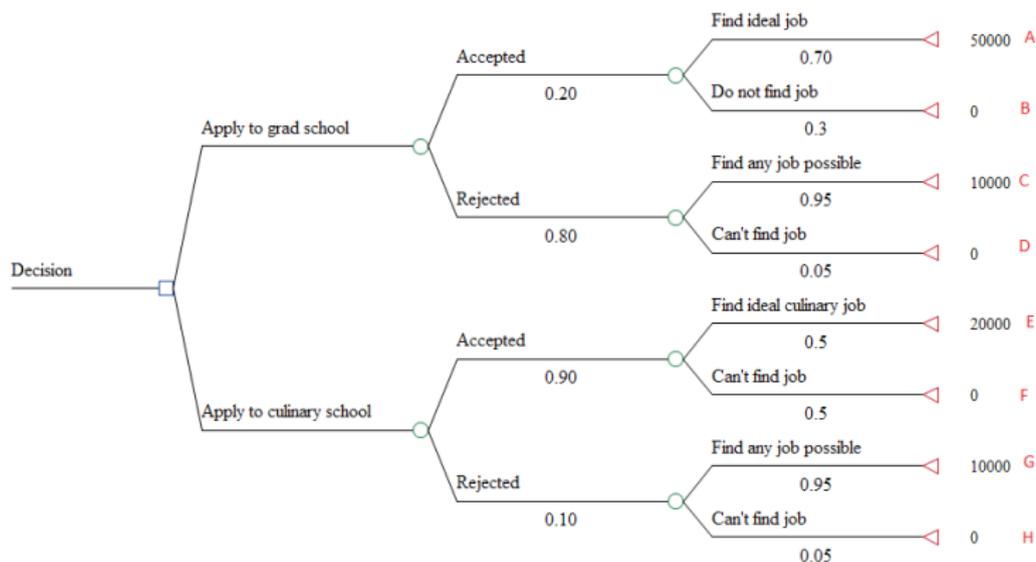


- The **terminal node** is the final outcome associated with each branch
- A final outcome has a **payoff**. In this example, the **payoff** is yearly income but it could be something more complicated and there could be **more than one** payoff (this will become important soon)

# Department of Big Ideas

- Only three elements –**decision**, **chance**, and **terminal** nodes– provide all the elements needed in a decision tree (!)
- Yet, decision trees are surprisingly flexible
- Note the data needed:
  - 1 **probabilities** for chance nodes
  - 2 **payoffs** for terminal nodes (money so far but more to come)
- A decision tree defines many possibly **pathways**
- Pathways are **sequence of events** that lead to a payoff
- Think of pathways as a sequence of events
- That sequence of events has an end result or consequence: one or more payoffs

# Pathways



- This simple example has 8 **pathways** (A to H)
- For example, pathway B: Accepted into grad school, attends, but can't find ideal job

# The role of **time**

- Time is **implied**, but I did not explicitly stated the time horizon
- Grad school is about 5 years, cooking school is shorter (2-3 years)
- We could adjust the payoffs to more realistically describe the difference in time
- For example, we could use a 20-year time horizon considering that cooking school would provide two or three extra years of income
- We then bring the salary to the present using the discounting tools we learned
- Of course, the time horizon is important. **Remember**: perspective, time horizon, relevant of costs for the decision...

## “Rolling back” the tree

- We have set up the tree, estimated probabilities, and payoffs. Now we can figure out what a **rational person should do**
- To figure out what we **should do**, we calculate the **expected payoff** of each decision
- In other words, **we want to know the expected payoff for each pathway** (that’s all, really)
- We will do it in two ways. The first one, “rolling back” the tree (or the **rollback method**)
- For rolling back the tree, we start from the right and move towards the left in the tree (like reading Japanese or Hebrew) to calculate expected values
- First, a review of probability and expected values

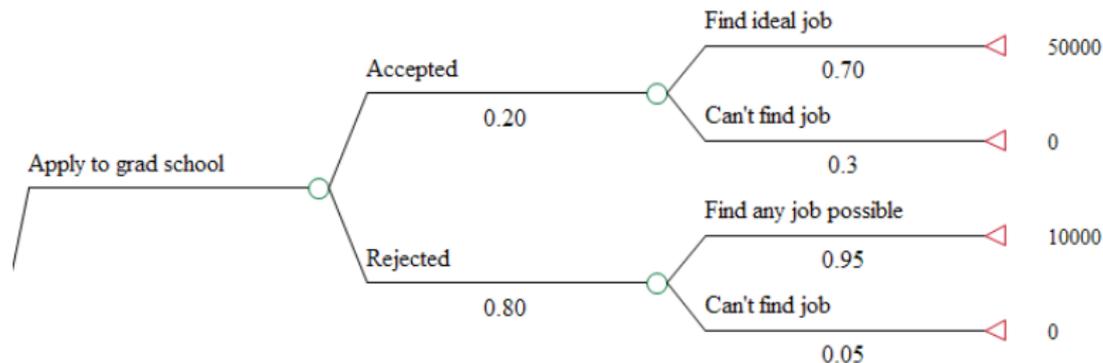
## Expected value

- Think about the expected value as a weighted average. The simple average is also weighted
- If you have three numbers,  $x_1, x_2, x_3$ , their average is  $\frac{x_1+x_2+x_3}{3}$ , which can also be written as
$$\frac{1}{3}x_1 + \frac{1}{3}x_2 + \frac{1}{3}x_3$$
- Each number is weighted by the same amount (1/3) and the weights add up to 1
- The expected value are the chances outcomes multiplied by their probabilities and summed:  $E[X] = \sum_{i=1}^{\infty} x_i p(x_i)$
- The expected value in the context of decision trees are the payoffs weighted by their probabilities
- Another way: the payoff times the probability of obtaining that payoff

## Expected value

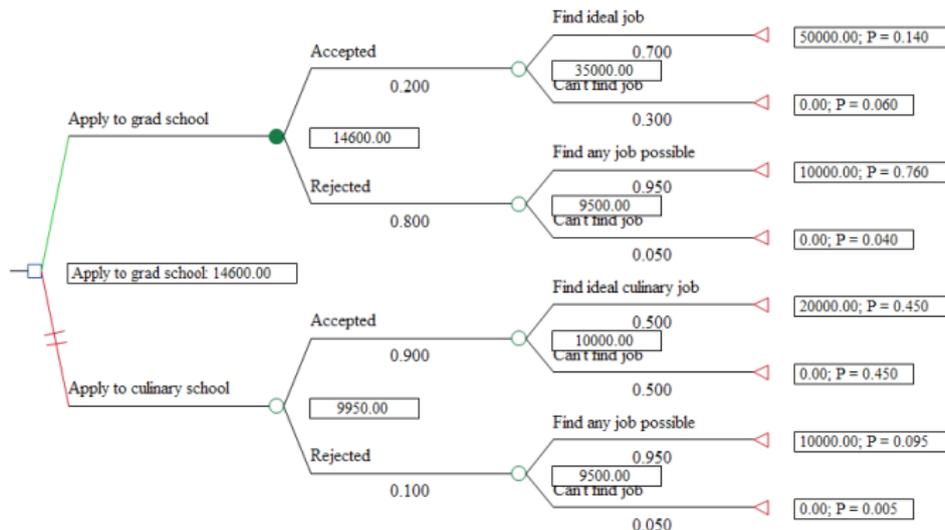
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## Expected value



- The expected value *after* being accepted into grad school is  $0.7 \times 50,000 + 0.3 \times 0 = \$35,000$
- The expected value *after* being rejected is  $0.95 \times 10,000 + 0.05 \times 0 = \$9,500$
- Using these results, we can then calculate the expected value of **applying to grad school**:  $0.20 \times 35,000 + 0.80 \times 9,500 = \$14,600$

# Rolling back with TreeAge



- The expected payoff from grad school is \$14,600, which is larger than the expected payoff of culinary school, \$9,950. Therefore, applying to grad school provides the highest expected payoff

# Using Excel

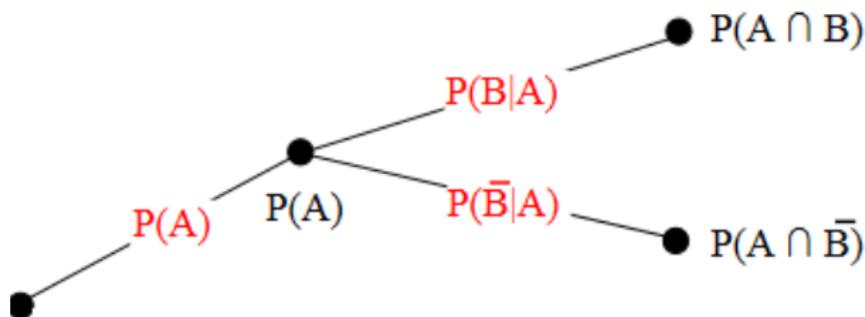
	Path	Branch probabilities	Probability Path	Payoff	Expected Payoff	
Grad school	A	0.2	0.7	0.14	50000	7000
	B	0.2	0.3	0.06	0	0
	C	0.8	0.95	0.76	10000	7600
	D	0.8	0.05	0.04	0	0
			1		14600	
Culinary school	E	0.9	0.5	0.45	20000	9000
	F	0.9	0.5	0.45	0	0
	G	0.1	0.95	0.095	10000	950
	H	0.1	0.05	0.005	0	0
			1		9950	

- We can calculate the probability of **each pathway** and then multiply that probability by the corresponding payoff
- Note that we are using some rules of probability

## More on probability

- **Conditional probability:**  $P(A|B) = \frac{P(A \cap B)}{P(B)}$
- In words, the probability of event A happening given that event B has happened
- $P(A \cap B)$  is the probability of both events A and B happening (**joint probability**)
- The probability of **finding an ideal job if accepted to grad school** is a conditional probability because it depends on first being accepted into grad school
- The probability of **pathway A** happening is the probability of two events happening: accepted into grad school and finding an ideal job
- Solving for the joint probability:  $P(A \cap B) = P(B) \times P(A|B)$ . **That's why we multiply probabilities in decision trees**
- With more branches, events are **nested**, but the rule is the same. The probability of a pathway is a **joint probability**

## Probability, graphically



- Graphically, from trusty Wikipedia
- If two events are independent,  $P(A \cap B) = P(A) \times P(B)$  (but that's **not** why we multiply branches' probabilities)
- This implies that if A and B are independent
$$P(A|B) = \frac{P(A \cap B)}{P(B)} = \frac{P(A) \times P(B)}{P(B)} = P(A)$$
- In words, event B happening does not change the probability of event A happening

## In case you got lost

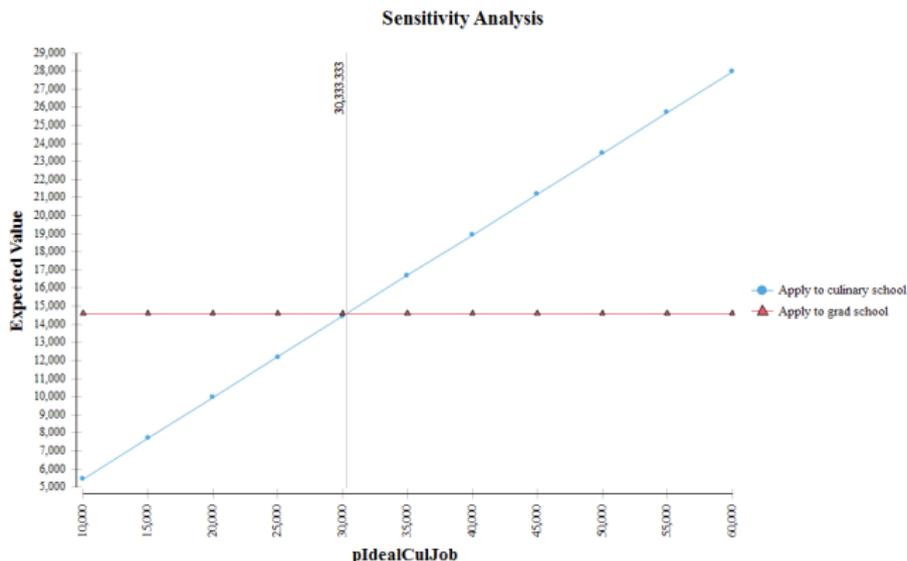
- We multiply the probabilities because their are **joint probabilities** (two or more events jointly occurring)
- We don't multiply because events are independent (they are not)
- Not sure why so many textbooks have it wrong
- You can calculate expected values **using the tree (rolling back) or using the probability of the path**. Both are equivalent
- You could also use Excel to draw a tree if that helps you
- Whichever way to choose to do it in the homework is fine

## Using decision analysis

- Rolling the decision tree is never the end of the story. Actually, **it's just the beginning**
- Decision models are useful because they allow us to study the key elements of the decision
- One way to figure out which are the key elements is to see how changing some values affects the decision
- Changing some values also helps you figure out if the tree is not realistic or if you made assumptions that are not correct
- In other words, performing **sensitivity analyses**
- Some effects are obvious; others not so much

## Changing the payoff

- What about if the salary after cooking school is too low? What happens if we change it?

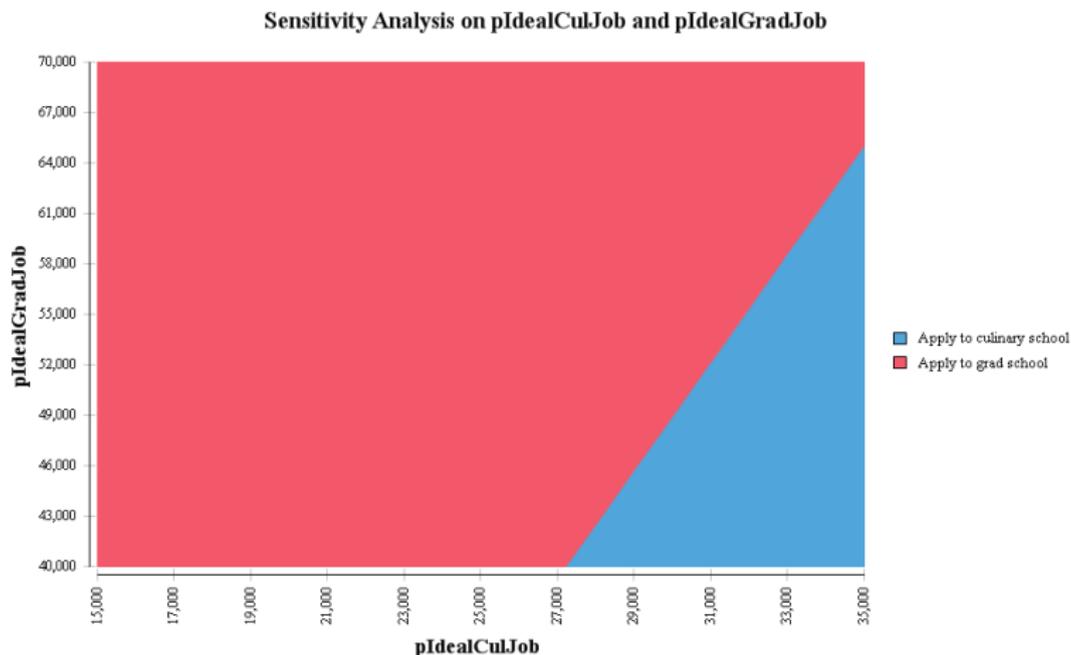


- Initial payoff ideal job after cooking school: 20K. EV grad school: 14,600; EV Cook 9,950

## Changing payoff

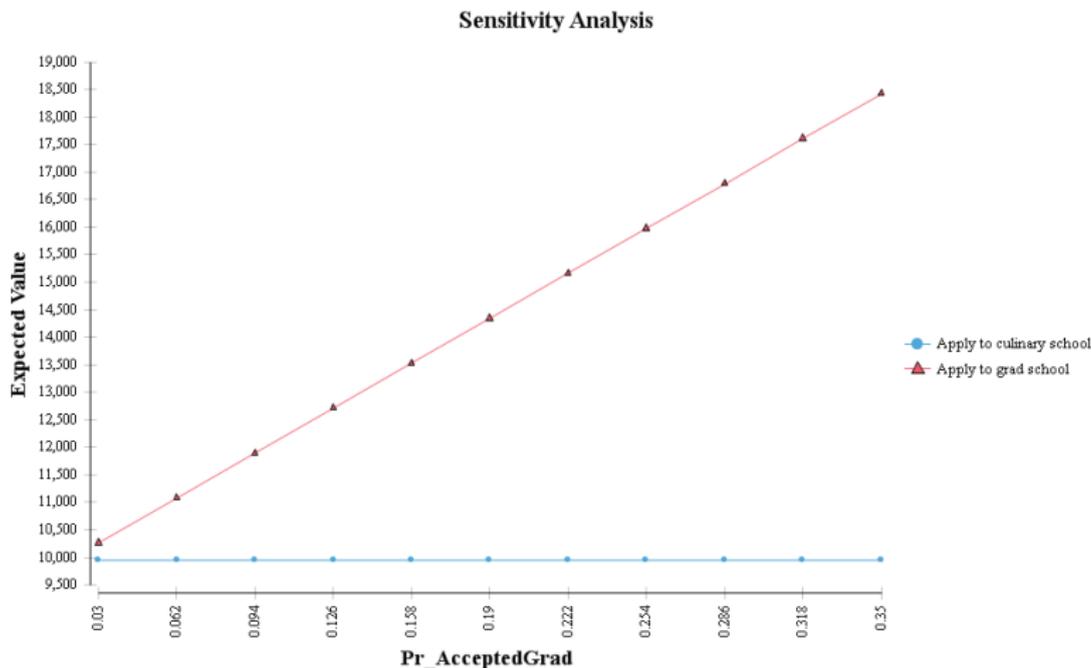
- The threshold is \$30,333
- If salary after cooking school is greater than \$30,333, then we should go to culinary school
- This is a **one-way sensitivity analysis** (we're changing only one parameter)
- Note that the line for applying to grad school is flat because we aren't changing the payoff after grad school
- Is 30K realistic? It could be. But not that likely perhaps. 50k after grad school is kind of low, too
- More interesting: let's change both at the same time ( **two-way sensitivity analysis** )

# Changing both payoffs



- Range of 15K to 35K for culinary job and 40K to 70K after grad school

# Changing the probability of acceptance to grad school

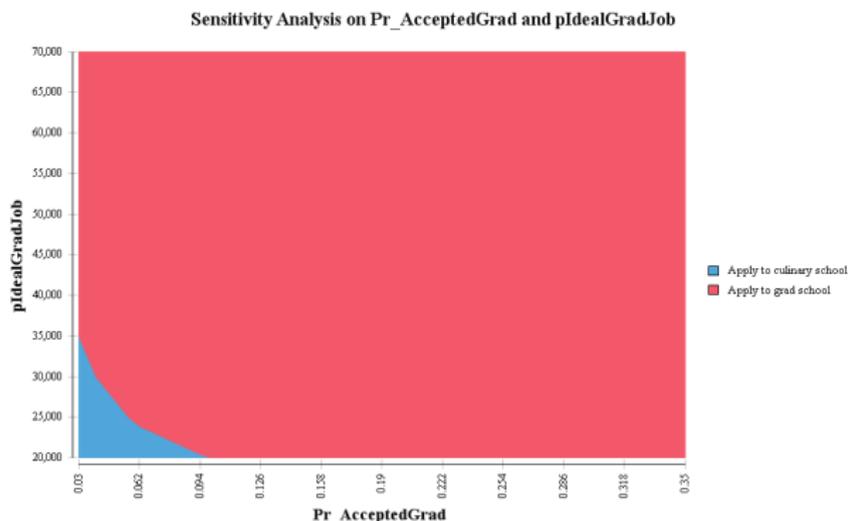


- This was **surprising**. Even at a very low probability of getting into grad school, the expected value of applying to grad school is higher

## Why does this matter?

- Nothing surprising has happened other than relatively obvious things: bigger salaries for one option imply that that option is preferred
- On the other hand, we do have some quantitative measure about the importance of salary after each alternative
- Perhaps, though, our model is not that great. We could think of adding more salary options. What about a three-tier job prospect: high paying, average paying, no job?
- Going to cooking school is like aspiring to be a sports star: if you make it, it's great, but the chances of making it are thin
- On the other hand, a PhD (usually!!) gives you more choices that are often not badly paid, unless, of course, you decide that you want to teach...

# Changing the Pr of acceptance to grad school and salary



- At low probability of getting into grad school, the salary after grad school would need to be very **low** to change the decision
- This one was surprising. I thought that a low probability of acceptance would change the decision but it doesn't

## Sensitivity analysis, preview

- Sometimes **scenario analysis** are useful. For example: What about becoming a celebrity chef? Say, very low probability of ideal culinary job but very high salary
- Try some numbers using Excel. See if the decision would change
- We will see different ways of doing **sensitivity analyses**
- **But where do you get the numbers from?**

## Real life

- In more serious modeling exercises, a lot of work goes into collecting the data
- Usually you present the scenario using the best parameter estimates (**baseline scenario**)
- Then you come up with a range of possible values for sensitivity analyses
- Sometimes you get weird results and make changes to the model

## Adding another payoff

- We can of course consider other payoffs including a negative payoff
- One not-so-good thing about grad school is that it **requires a lot of effort** while cooking school may be more enjoyable (in general graduate school and mental health don't mix very well)
- We could come up with a number that reflects effort. Let's say a number between 0 and 1 (0 being no effort; 1 max effort)
- What is the expected effort level for each alternative?
- I chose some numbers

## Salary and effort

	Path	Branch probabilities		Probability Path	Payoff	Expected Payoff	Effort	Expected Effort
Grad school	A	0.2	0.7	0.14	50000	7000	1	0.14
	B	0.2	0.3	0.06	0	0	1	0.06
	C	0.8	0.95	0.76	10000	7600	0.5	0.38
	D	0.8	0.05	0.04	0	0	0.5	0.02
				1		14600		0.6
Culinary school	E	0.9	0.5	0.45	20000	9000	0.2	0.09
	F	0.9	0.5	0.45	0	0	0.2	0.09
	G	0.1	0.95	0.095	10000	950	0.5	0.0475
	H	0.1	0.05	0.005	0	0	0.5	0.0025
				1		9950		0.23

- Each terminal node has an effort level now
- The expected effort for the grad school option is 0.6; the expected effort for the cooking school option is 0.23
- What about the salary per unit of effort? Or the incremental effort compared to the incremental salary?

# Salary and effort

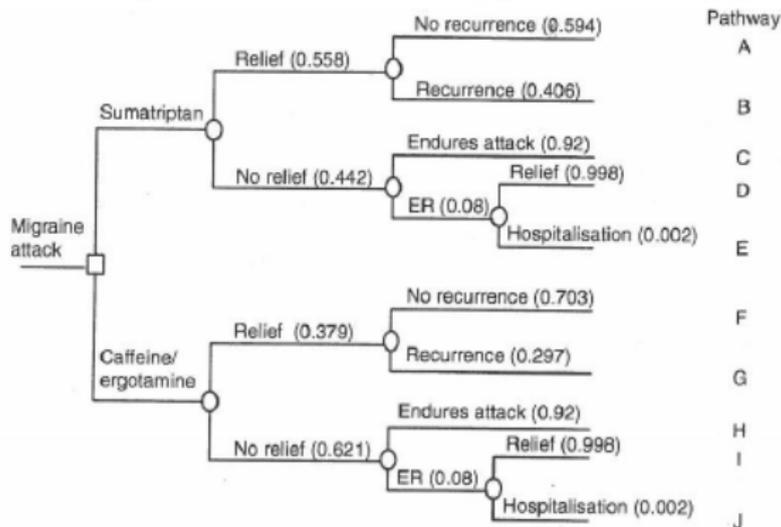
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	F	0.9	0.5	0.45	0	0	0.2	0.09
	G	0.1	0.95	0.095	10000	950	0.5	0.0475
	H	0.1	0.05	0.005	0	0	0.5	0.0025
				1		9950		0.23

- Grad school versus cooking school: \$4650 extra (14,600-9,950) but 0.37 extra effort (0.6-0.23)
- We would a threshold or more comparisons to make sense of these numbers

## What does this have to do with CEA?

- Hopefully you can see the connection by now
- In cost effectiveness, the decision node will have the alternatives we want to compare (e.g. new treatment versus usual care)
- The payoffs are 1) **costs** and 2) **outcomes** (life years, QALYs, natural units, etc)
- We can then calculate the (expected) ICER
- So what is different? We have incorporated **uncertainty**
- When using a decision tree to model CEA, **we do not really make a decision**; the final product will be an ICER, which, as usual, we need to compare to other ICERs or a threshold

## CEA example



- Choosing between two medications (from Briggs et al, 2006); payoffs are costs and **utilities** (like assuming life years is 1 and doesn't change)
- Tree defines 10 pathways

# Steps in decision modeling

- 1 Identify the decision problem:** What are the alternatives? What is the research question? What are the key elements of the decision?  
Identify sub-populations
- 2 Draw the tree:** It's very helpful to draw the tree to determine pathways
- 3 Synthesize evidence:** Evidence usually comes from the literature. We need probabilities, costs, and benefits. Meta-analysis is a big part of CEA
- 4 Analyze the tree and perform sensitivity analyses:** Always one-way to debug tree, set probabilities to 0 and 1 (things that should happen must happen), set payoffs to zero (alternatives should have same expected value)
- 5 Go back to 1) when necessary:** Always an iterative process

# The big picture

- Rolling back trees, defining probabilities, doing a sensitivity analysis are the **easy** parts
- The hardest part is to structure the tree. It requires **isolating the key elements** of the decision
- Without good knowledge of the problem, it is very hard to ascertain if a tree is modelling the situation correctly
- When reading a paper, always wonder what could be missing that is important
- And: **a paper without a sensitivity analysis is a bad paper**
- You will read this in every decision modeling book so I should just say it: *All models are wrong, some are useful*

## Limitations of decision models for CEA

- Decision models do not easily handle recurrent events and disease progression
- We could add another tree to model a recurrent event, but this becomes very complicated very quickly
- For example, in the sumatriptan example, it is likely that another migraine attack will happen. The tree time horizon could be, say, a week. We would need to add another tree for next week. And another for the following week...
- For these reasons, decision models are commonly used to study short term CEA problems
- For long term CEA problems and recurrent events, Markov models are more common
- Markov models incorporate changes in disease states

# Summary

- Decision models in CEA/CUA directly incorporate uncertainty
- The basics of measuring costs and benefits have not changed; but ICER now is an expected value
- The hardest part of decision models is to make sure the key elements of a decision are isolated and that the model represents the problem well
- Rolling back the tree, sensitivity analyses are the easy parts
- Decision models are limited when dealing with recurrent events and when we want to model disease progression
- Markov models to the rescue (next class)